

Integrated Breeding Platform (IBP) Your partner for enhanced breeding

General Overview



About us

Our mission is to accelerate the delivery of new crop varieties in the context of an increasing demand for food, and unprecedented environmental challenges, on the basis of a demand-driven crop variety approach.

We are more than a simple software provider. We are a partner ready to lend expert assistance to have you rise to a new level of breeding innovation.

We have an educational mandate, working in close collaboration with universities, and building internal capacity at partner Institutions, for the sustainable adoption of modern breeding approaches.



About us

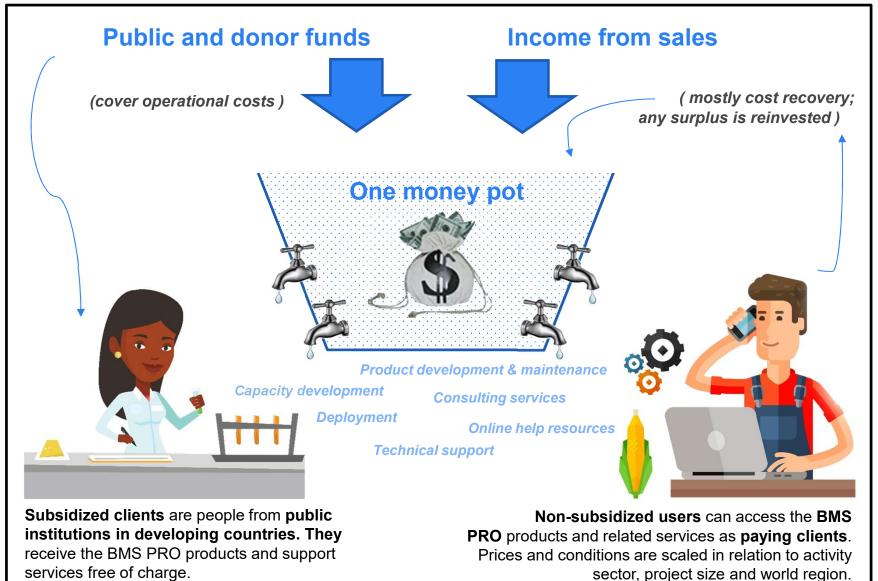
The IBP is a not-for-profit entity, with a dual funding model (public and donor funds, and income from paying users) to support implementation at no cost for the partners we subsidize in Africa.

We offer growing organizations their first car, driving lessons, and some insurance coverage to palliate their first crashes



"MR. SMITH, CARS USEP TO HAVE STEERING WHEELS, RIGHT?!"

A dual funding model



A dual funding model

Income derived from sales is reinvested in:

- providing the appropriate service level at client sites for successful implementation
- ongoing product development and maintenance
- deployment and support at breeding institutions in developing countries

Our paying users are an essential part of the equation:

- they take part in the larger mission of closing the gap to improve breeding capacity around the world
- they usually spearhead the adoption of better technologies and practices, pulling up other sectors in their wake
- they help us ensure sustainability for our products and activities

Sales complement public funding to:

- ensure the products can be improved and sustained over time
- give access to the same level of technology and services to all our users across the world
- contribute to the education of the next generation of breeders
- fully join in the global effort towards food security



Partnerships at the heart of our success

- A bigger reach with IBP Regional Hubs
- Ensuring more reliability with our private partners
 - Leafnode: software development; code maintenance; data management
 - VSNi: sales team; promotion, awareness campaigns
 - DataLive: a consortium for product and market development in Asia
- Linking to other plant breeding systems and initiatives (BrAPI GOBII, CassavaBase, etc.)
- Networking with service partners
 - Genotyping laboratories
 - Phenotyping
 - Location analysis and climate maps
 - Breeding informatics
- Bringing breeders together through Communities of Practice

Enabling breeders

- Access to IBP products, primarily in Sub-Saharan Africa and South and South-East Asia, will enable breeders to modernize their breeding programs:
 - more effective and efficient selection, saving them time and money;
 - improved data management by moving into the digital era;
 - the adoption of best practices and quality certifications;
 - access to service providers
 (e.g. genotyping laboratories), reducing
 the need for in-house investment.



Enabling breeders (cont'd)

- ... to play an impactful role in Research for Development (R4D):
 - showcasing local competence to secure international funds;
 - defining market-driven breeding priorities as central decision makers;
 - accessing international networks and sources of expertise;
 - providing their own expertise and support in disseminating knowledge to partners.

We cannot wait 10 to 15 years to deliver varieties anymore! Both disciplines of breeding and bio-technology need to go hand in hand if we want a faster generation of high-powered material. The IBP allows us to federate all our efforts nationally and across the West African sub-region, and thus shorten delays, have more efficient breeding processes and avoid losing money researching things that already exist. We want to see new varieties come out of our laboratories in shorter times, so that African producers may multiply their outputs, and work toward productivities that will let us feed Africa."



Key drivers:



Data Management

80% of a scientist's effort is spent discovering, acquiring, documenting, transforming, and integrating data, whereas only 20% of the effort is devoted to more intellectually stimulating pursuits such as analysis, visualization, and making new discoveries.

The business cost of poor quality data may be as high as 15-25% of an organization's revenue, and as much as 50% of the typical IT budget may be spent in "information scrap and rework".

 Better data quality and cost reduction at the source, thanks to better performing tools and processes, will boost breeding programs' efficiency in their capacity to deliver more crop varieties to farmers locally.

Key drivers:



Networks and local services

An astounding 66% of information system projects fail, are cancelled or a challenged due to failure of most IS/IT interventions to effectively integrate employee adoption issues.

When leaders ensure that frontline staff members feel a sense of ownership, the results show a 70% success rate for transformations. Furthermore, 60% of the extremely successful change initiatives focus mostly on changing mind-sets.

Developing technology is the easy part... we have to find efficient and scalable ways to make sure that would-be users are supported in taking it up. Engaging employees by focusing on their mind-sets and behavior is the primary success factor for growth and widespread adoption of new platforms.

Key drivers:



Molecular breeding

MABC is estimated to have saved at least 2-3 years in the development of the submergence gene for rice in Asia, resulting in significant incremental benefits in the range of USD 300 to 800 million.

In Nigeria, Ghana and Uganda, marker-assisted breeding is estimated to have saved at least 4 years in the breeding cycle for cassava varieties resistant to pests, which will result in incremental net benefits over 25 years in the range of USD 34 to 800 million

Phenotypic selection can be greatly enhanced by the use of markers, especially for complex traits easily affected by the environment. Their integration maximizes net value, making for an increasingly attractive economic proposition.

Products & Services



Our core offer

www.integratedbreeding.net

- SOFTWARE: a suite of integrated applications the Breeding Management System (BMS) partner plugins, and a directory of third-party solutions
- SUPPORT: breeding and technical support, social networks and community spaces
- SERVICES: a network of service providers for genotyping, phenotyping, location analysis, climate maps and more
- PRODUCTS: breeding materials and related information for a broad range of crops, including germplasm, trait dictionaries and predictive markers

 KNOWLEDGE: training courses & workshops e-modules, technical documentation and tutorials, and online resources



Breeding Management System (BMS)

A suite of interconnected software applications specifically designed to help breeders manage their day-to-day activities:

Programme management

Customise preferences and monitor programme activities from the Workbench, a dashboard application with integrated tools to manage and query crop information across the system



Breeding activities

Prepare trials and nurseries, manage seed inventories and keep continuous genealogy records season after season

Marker-assisted breeding

Select germplasm and design crosses by complementing phenotypic selection with marker technology, for integrated breeding decisions



Statistical analysis

Analyse field and lab data with powerful statistics and mixed model comparisons of locations and genotypes It used to take me up to three months before I could analyse the data I had collected in the field. Thanks to electronic data capture, I can now proceed with my analysis on the same day.

Cyril Diatta, sorghum
 breeder and research
 assistant, ISRA, Senegal



BMS as a support tool for education

Specific BMS training version

- Installation on a local or web server
- Concomitant use by multiple users
- Backup and restore
- Training data sets

Implementation of academic learning

- Tutorials and practical exercises available
- Test and compare different breeding approaches
- Simulate breeding programme activities
- BMS course can be part of the student accreditation

Added value to students an Universities:

- Exposure to modern and comprehensive analytical pipeline
- Facilitate integration into private companies
- Same installation can include a production version for student practical work and/or teacher breeding activities.

Training will prove very useful for young breeders to help them go digital in starting up their breeding programs. IBP tools makes the breeding process a shorter one. It helps us become all-round breeders and more efficient in bringing products to endusers, i.e. families and farmers.

 Lilian Njeri Gichuru, maize breeder, Kenya Agricultural Research Institute





Professional services

Installation & technical support

- BMS installation and configuration
- Quality assurance (testing)
- Data migration
- Ontology setup and updates
- Training on the BMS usage (users, system administrators, data managers)
- Support & maintenance package

Specialized:

- Functional requests: evaluated on a case-by-case basis and in function of our development cycles.
- Professional courses: includes courses on breeding, molecular breeding, data management, advanced statistical techniques; phenotyping and experimental station management.
- Consultancy & mentorship: for added expertise on agronomy, phenotyping, molecular breeding or breeding methods.
- Associated peripherals: hand-held devices, bar code readers, weighing scales, printers and other associated equipment for modernized plant breeding programs.



Genotyping

A fruitful partnership with LGC

- Over 33 million data points generated for our partners
- Preferential rates for IBP members
- 2 dedicated LGC project managers to manage IBP work orders.
- Expedited timelines can be arranged for individual projects

All accessible through the IBP website:

- Estimating a project with the Cost Calculator
- Getting a quotation and/or submit a work order
- Requesting a plant collection kit free of charge with the purchase of LGC services.
- Accessing 1000-2000 KASP™ validated SNP markers for 11 key crops

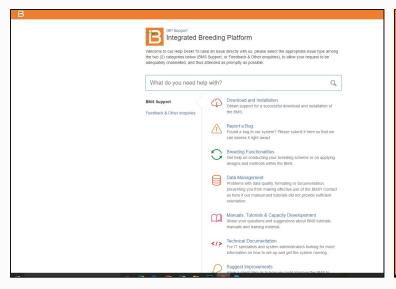
Breeding products

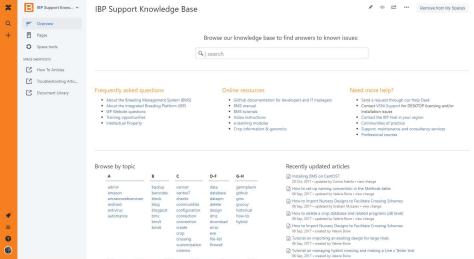
- Compilation of products derived from tangible outputs of research: germplasm, markers, genomics resources and informatics
 - Crop information & genomics
 - research results directly applicable to plant breeding, and high-quality germplasm and evaluation data
 - Trait-linked markers & germplasm resources
 - Public & validated for traits such as drought, pest, disease, etc. for over 10 crops, and directly available to use in your breeding program



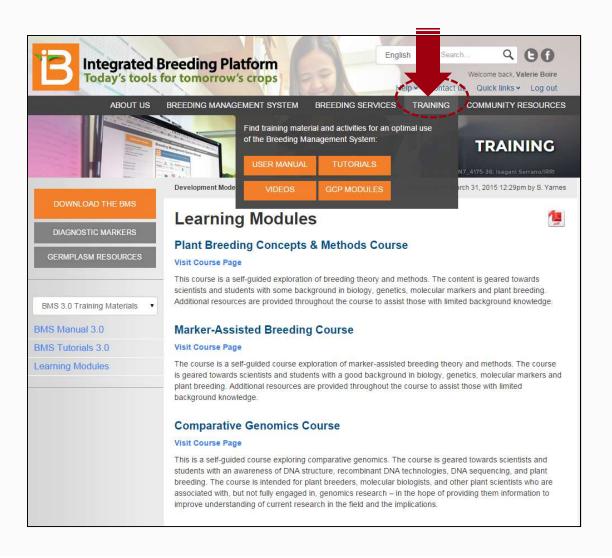
What we're seeing is a paradigm shift. Now, the developing-country programmes have the boldness and capacity to do molecular breeding and accurate phenotyping for themselves. We built an image for ourselves in Nigeria and in Africa (...) and other global actors, on seeing our ability to deliver results, are now choosing to invest in us." — Chiedozie Egesi, molecular plant breeder, National Root Crops Research Institute (NRCRI), Nigeria

Online resources Helpdesk

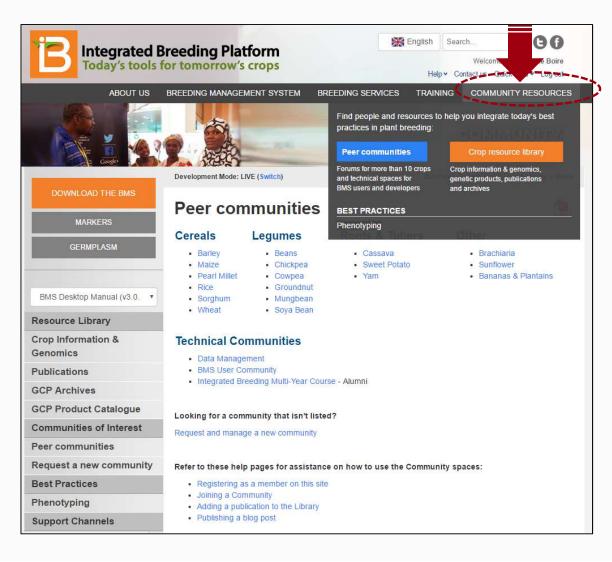




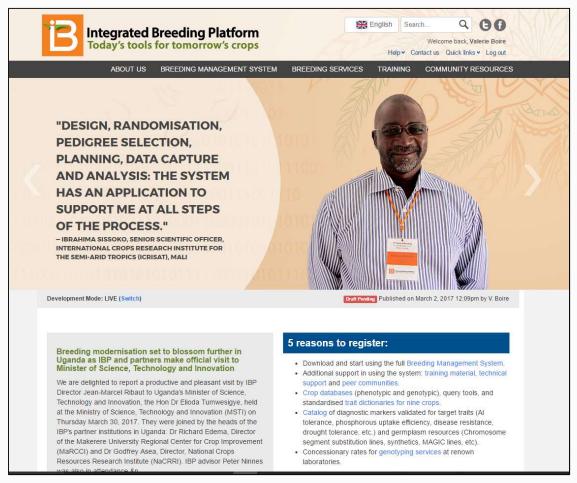
Online resources Documentation & tutorials



Online resources Peer communities

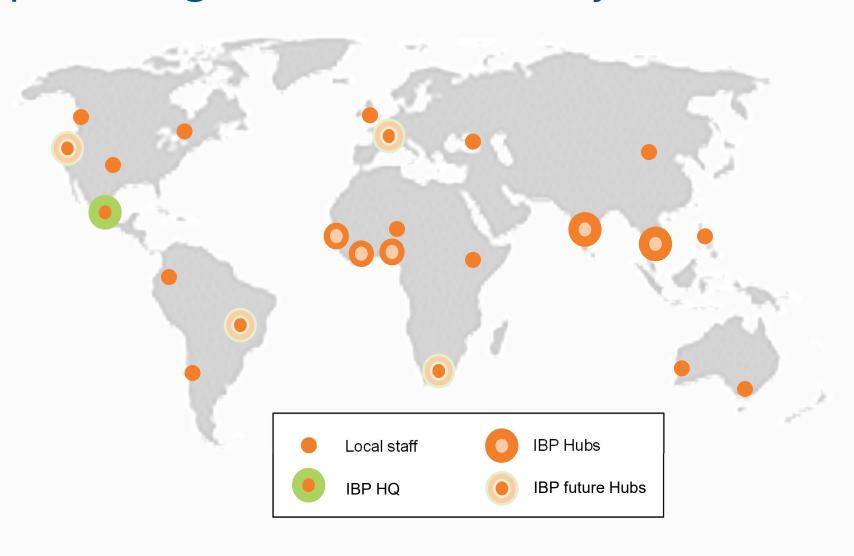


Online resources: More on the IBP Website



www.integratedbreeding.net

Local support teams: providing assistance where you need it



Value proposition



Clear benefits

A comprehensive suite

- Flexible standalone or LAN solution for a decentralized organizations (cloud solution also coming soon)
- Manages breeding information as well as workflow
- Support multiple crops within one system
- Statistical tools for data analysis and quantitative genetics
- Applications for a gradual transition into integrating genotypic data
- Data visualization tools, and advanced analytics and decision support tools for better breeding outcomes
- Easily integrates with external technologies

Meeting educational and research objectives

- Online educational resources to help integrate breeding theory with cutting-edge breeding technologies
- Customizable educational materials to integrate into a plant breeding curriculum
- IBP staff to assist with structuring workshops and curricula

Improved data management

- More security and preservation / legacy
- Standardized documentation and quality control
- Easier and faster retrieval and sharing
- All in one place, from the field to the lab, thanks to electronic data capture capabilities

Dedicated support

- Adapted, from small workgroups to big scale breeding programs
- Affordable professional support and training for change management and to ensure success in implementing new technology
- Collaboration with international institutions, professionals and academics in extended communities and networks
- Dedicated relationship: we know your business and understand your local needs

Tangible impact

- Crop research data management
- Breeding programme efficiency
- Crop improvement practices and outputs
- Ultimately, on regional economies and food security

Tangible impact at all levels

Breeders:

- Increase data quality, documentation and exchange
- Savings in time and cost to run breeding activities and to bring new crop varieties
- Increased genetic gain at each crop cycle
- Enhanced certainty in crop breeding outcomes
- Students: learning now how to use breeding software now is added value for prospective employers

Institutions:

- Improved institutional data management
- Better product at a lower price (efficiency and effectiveness)
- Improve the value proposition to attract funding (public) / further Corporate Social Responsibility (CSR) objectives (private)

Society:

- Improved crops (quality and yield) in farmers' fields
- More income for smallholder farmers, contributing to a larger-scale impact on regional economy
- More and better food to feed the world



Share our vision:

Help us ignite a crop breeding revolution in developing countries, where people drive change through solid and vibrant breeding communities. We want to provide concrete solutions for a new, sustainable operational model in R4D, that will have a huge impact on crop research data management, breeding program efficiency, crop improvement practices and outputs and, ultimately, on regional economies and food security.





Next steps:

- Register on our website: <u>www.integratedbreeding.net</u>
 - Download the BMS (free trial of PRO functionality)
 - Access tutorials, videos, publications and more
 - View other presentations, fact sheets and case studies
 - Join a Peer Community
 - Get special rates on breeding services through our network of providers
- Request a personalized demo of the BMS: <u>deployment@integratedbreeding.net</u>

Our team will be happy to answer your questions!



